

CONSOLIDATED STATEMENT OF OPERATIONS
Comparing Period 8 August Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	1,413,717.68	1,471,971.65	11,123,206.00	11,950,625.32
COST OF SALES	1,113,578.38	1,165,453.03	8,774,264.56	9,590,922.28
GROSS MARGIN	300,139.30	306,518.62	2,348,941.44	2,359,703.04
EMPLOYEE EXPENSES				
SALARIES AND WAGES	114,211.81	107,124.46	888,076.25	856,016.76
CONTRACTED SERVICES	5,943.50	6,838.39	47,963.08	45,119.64
PAYROLL TAXES	8,739.57	8,188.65	69,951.61	70,702.80
PENSION EXPENSE	1,532.29	1,320.27	14,044.46	11,884.41
UNIFORMS/EDUCATION	0.00	0.00	1,662.63	0.00
EMPLOYEE INSURANCE	17,194.65	18,533.72	160,405.79	145,058.27
TOTAL EMPLOYEE EXPENSES	147,621.82	142,005.49	1,182,103.82	1,128,781.88
OPERATING EXPENSES				
VEHICLE EXPENSE	10,088.12	9,348.26	114,817.83	172,402.77
REPAIRS	16,806.11	8,851.69	171,290.26	98,055.03
UTILITIES	8,164.13	8,694.03	73,910.73	80,944.50
TELEPHONE	2,641.16	2,645.90	19,329.38	21,250.95
ADVERTISING	15,127.54	20,614.09	31,059.16	38,755.93
MILEAGE/MEETINGS/MEALS	1,445.10	1,005.82	9,823.54	19,298.58
CASH OVER/SHORT	4,471.74	645.70	12,395.94	13,576.58
INTEREST	345.84	773.84	7,817.56	7,089.07
BANK/CREDIT CARD FEES	18,624.93	16,154.55	119,517.29	116,786.40
OFFICE SUPPLIES	278.73	594.82	8,672.27	9,782.58
OPERATING SUPPLIES	9,612.17	10,248.18	74,915.58	97,473.86
INSURANCE/WC INS PKG	11,963.42	10,440.58	97,599.72	95,290.18
SUB/DUES/LIC/DONATIONS	341.12	393.00	6,872.84	8,567.01
DEPRECIATION	23,992.06	21,700.00	191,936.48	175,600.00
RENT & LEASES	1,327.63	1,293.45	12,296.06	11,860.99
BAD DEBT	5,400.00	5,400.00	43,200.00	43,200.00
AUDIT/LEGAL/DIR. FEES	1,388.02	1,927.97	45,325.39	53,660.58
PROPERTY TAX	0.00	0.00	10,517.53	10,282.49
GAIN/LOSS FIXED ASSET	-5,000.00	0.00	-5,000.00	-38,583.33
MISC/SAFETY/ANNMTG	20,878.19	1,013.21	31,893.85	14,328.75
TOTAL OPERATING EXPENSES	147,896.01	121,745.09	1,078,191.41	1,049,622.92
OTHER REVENUE				
FINANCE CHARGES	5,434.43	3,333.58	35,005.83	35,706.51
VENDOR REBATES	642.99	0.00	55,536.39	52,212.94
OTHER REVENUE	4,831.22	541.47	39,996.88	23,591.87
TOTAL OTHER REVENUE	10,908.64	3,875.05	130,539.10	111,511.32
NET OPERATING EXPENSES	284,609.19	259,875.53	2,129,756.13	2,066,893.48
LOCAL NET SAVINGS	15,530.11	46,643.09	219,185.31	292,809.56
PATRONAGE REFUNDS	0.00	0.00	440,365.34	269,389.02
NON-QUALIFYING PATRONA	0.00	0.00	-2,090.41	36,738.80
FEDERAL INCOME TAX EXP	0.00	0.00	0.00	0.00
MI SINGLE BUSINESS TAX	0.00	0.00	0.00	0.00
NET SAVINGS	15,530.11	46,643.09	657,460.24	598,937.38

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 8 August Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
MATTRESS SALES												
Beginning Inventory	325.00	0.00	325.00	0.00	0.00	0.00	325.00	0.00	325.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	325.00	0.00	325.00	0.00	0.00	0.00	650.00	0.00	650.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margins	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HARDWARE SALES												
Beginning Inventory	267,636.49	0.00	256,361.44	0.00	0.00	0.00	267,636.49	0.00	256,361.44	0.00	0.00	0.00
Purchases	27,805.74	0.00	34,923.19	0.00	0.00	0.00	169,071.52	0.00	173,036.67	0.00	0.00	0.00
Ending Inventory	273,488.82	0.00	268,193.09	0.00	0.00	0.00	541,125.31	0.00	524,554.53	0.00	0.00	0.00
Cost of Sales	21,953.41	0.00	23,091.54	0.00	0.00	0.00	155,444.82	0.00	174,454.07	0.00	0.00	0.00
Sales	26,650.97	0.00	28,015.17	0.00	0.00	0.00	223,989.75	0.00	212,694.23	0.00	0.00	0.00
Gross Margin	4,697.56	17.62	4,923.63	17.57	0.00	17.57	68,544.93	30.60	38,240.16	17.97	0.00	0.00
BRAKES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NO LEAD SALES												
Beginning Inventory	67,735.97	0.00	86,573.90	0.00	0.00	0.00	67,735.97	0.00	86,573.90	0.00	0.00	0.00
Purchases	327,536.24	0.00	338,575.75	0.00	0.00	0.00	2,356,786.85	0.00	2,460,190.26	0.00	0.00	0.00
Ending Inventory	72,427.87	0.00	81,901.49	0.00	0.00	0.00	140,163.84	0.00	168,475.39	0.00	0.00	0.00
Cost of Sales	322,844.34	0.00	343,248.16	0.00	0.00	0.00	2,351,973.85	0.00	2,468,108.40	0.00	0.00	0.00
Sales	351,284.41	0.00	371,548.22	0.00	0.00	0.00	2,515,836.03	0.00	2,682,147.39	0.00	0.00	0.00
Gross Margin	28,440.07	8.09	28,300.06	7.61	0.00	7.61	163,862.18	6.51	214,038.99	7.98	0.00	0.00
L.P. GAS SALES												
Beginning Inventory	63,309.78	0.00	70,042.38	0.00	0.00	0.00	63,309.78	0.00	70,042.38	0.00	0.00	0.00
Purchases	59,220.86	0.00	54,189.63	0.00	0.00	0.00	526,986.29	0.00	636,030.99	0.00	0.00	0.00
Ending Inventory	71,594.86	0.00	66,382.23	0.00	0.00	0.00	134,904.64	0.00	136,424.61	0.00	0.00	0.00
Cost of Sales	50,935.78	0.00	57,849.78	0.00	0.00	0.00	524,484.51	0.00	651,978.74	0.00	0.00	0.00
Sales	80,588.48	0.00	98,589.11	0.00	0.00	0.00	911,236.42	0.00	1,136,291.79	0.00	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 8 August Fiscal 2024 To Budget 2024 And Prior 2023

C U R R E N T P E R I O D						Y E A R T O D A T E					
Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
29,652.70	36.79	40,739.33	41.32	0.00	41.32	386,751.91	42.44	484,313.05	42.62	0.00	0.00

Gross Margin

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
#2 DIESEL SALES												
Beginning Inventory	24,836.37	0.00	27,835.61	0.00	0.00	0.00	24,836.37	0.00	27,835.61	0.00	0.00	0.00
Purchases	48,719.86	0.00	59,300.47	0.00	0.00	0.00	248,721.19	0.00	237,339.93	0.00	0.00	0.00
Ending Inventory	30,591.58	0.00	43,228.70	0.00	0.00	0.00	55,427.95	0.00	71,064.31	0.00	0.00	0.00
Cost of Sales	42,964.65	0.00	43,907.38	0.00	0.00	0.00	254,274.88	0.00	234,069.52	0.00	0.00	0.00
Sales	46,723.06	0.00	49,435.51	0.00	0.00	0.00	274,076.32	0.00	254,927.78	0.00	0.00	0.00
Gross Margin	3,758.41	8.04	5,528.13	11.18	0.00	11.18	19,801.44	7.22	20,858.26	8.18	0.00	0.00
TUBES												
Beginning Inventory	4,610.38	0.00	5,303.32	0.00	0.00	0.00	4,610.38	0.00	5,303.32	0.00	0.00	0.00
Purchases	1,125.67	0.00	773.06	0.00	0.00	0.00	5,684.87	0.00	6,802.96	0.00	0.00	0.00
Ending Inventory	4,388.13	0.00	4,310.97	0.00	0.00	0.00	8,998.51	0.00	9,614.29	0.00	0.00	0.00
Cost of Sales	1,347.92	0.00	1,765.41	0.00	0.00	0.00	9,235.09	0.00	8,274.55	0.00	0.00	0.00
Sales	1,624.00	0.00	2,127.00	0.00	0.00	0.00	8,689.58	0.00	9,969.34	0.00	0.00	0.00
Gross Margin	276.08	17.00	361.59	17.00	0.00	17.00	-545.51	-6.27	1,694.79	17.00	0.00	0.00
TIRES												
Beginning Inventory	18,220.99	0.00	19,058.48	0.00	0.00	0.00	18,220.99	0.00	19,058.48	0.00	0.00	0.00
Purchases	5,524.39	0.00	13,335.08	0.00	0.00	0.00	52,044.61	0.00	70,566.34	0.00	0.00	0.00
Ending Inventory	15,807.76	0.00	20,313.37	0.00	0.00	0.00	34,028.75	0.00	39,371.85	0.00	0.00	0.00
Cost of Sales	7,937.62	0.00	12,080.19	0.00	0.00	0.00	59,009.85	0.00	71,836.53	0.00	0.00	0.00
Sales	8,444.28	0.00	12,851.27	0.00	0.00	0.00	68,149.70	0.00	76,421.85	0.00	0.00	0.00
Gross Margin	506.66	6.00	771.08	6.00	0.00	6.00	9,139.85	13.41	4,585.32	6.00	0.00	0.00
BATTERIES												
Beginning Inventory	972.22	0.00	2,718.77	0.00	0.00	0.00	972.22	0.00	2,718.77	0.00	0.00	0.00
Purchases	135.99	0.00	910.92	0.00	0.00	0.00	5,283.86	0.00	3,559.41	0.00	0.00	0.00
Ending Inventory	763.96	0.00	2,834.94	0.00	0.00	0.00	1,736.18	0.00	5,553.71	0.00	0.00	0.00
Cost of Sales	344.25	0.00	794.75	0.00	0.00	0.00	8,429.81	0.00	3,173.98	0.00	0.00	0.00
Sales	405.00	0.00	935.00	0.00	0.00	0.00	5,775.36	0.00	3,734.10	0.00	0.00	0.00
Gross Margin	60.75	15.00	140.25	15.00	0.00	15.00	-2,654.45	-45.96	560.12	15.00	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
BATTERY CORE												
Beginning Inventory	22.00	0.00	365.00	0.00	0.00	0.00	22.00	0.00	365.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	22.00	0.00	61.00	0.00	0.00	0.00
Ending Inventory	22.00	0.00	365.00	0.00	0.00	0.00	44.00	0.00	730.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	205.00	0.00	61.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	-205.00	0.00	-61.00	0.00	0.00	0.00
LUBE SALES												
Beginning Inventory	26,438.05	0.00	38,415.10	0.00	0.00	0.00	26,438.05	0.00	38,415.10	0.00	0.00	0.00
Purchases	241.41	0.00	2,034.34	0.00	0.00	0.00	12,745.63	0.00	28,397.53	0.00	0.00	0.00
Ending Inventory	24,385.10	0.00	36,432.10	0.00	0.00	0.00	50,823.15	0.00	74,847.20	0.00	0.00	0.00
Cost of Sales	2,294.36	0.00	4,017.34	0.00	0.00	0.00	26,396.03	0.00	22,165.94	0.00	0.00	0.00
Sales	4,289.31	0.00	5,257.88	0.00	0.00	0.00	25,651.01	0.00	26,501.39	0.00	0.00	0.00
Gross Margin	1,994.95	46.50	1,240.54	23.59	0.00	23.59	-745.02	-2.90	4,335.45	16.35	0.00	0.00
FERTILIZER SALES												
Beginning Inventory	112,294.82	0.00	91,349.73	0.00	0.00	0.00	112,294.82	0.00	91,349.73	0.00	0.00	0.00
Purchases	31,000.86	0.00	23,725.08	0.00	0.00	0.00	701,390.59	0.00	757,797.32	0.00	0.00	0.00
Ending Inventory	112,691.89	0.00	82,810.08	0.00	0.00	0.00	224,986.71	0.00	174,159.81	0.00	0.00	0.00
Cost of Sales	30,603.79	0.00	32,264.73	0.00	0.00	0.00	679,445.00	0.00	795,459.36	0.00	0.00	0.00
Sales	37,557.10	0.00	39,857.77	0.00	0.00	0.00	826,318.99	0.00	947,251.83	0.00	0.00	0.00
Gross Margin	6,953.31	18.51	7,593.04	19.05	0.00	19.05	146,873.99	17.77	151,792.47	16.02	0.00	0.00
SEED SALES												
Beginning Inventory	31,161.42	0.00	-165,438.94	0.00	0.00	0.00	31,161.42	0.00	-165,438.94	0.00	0.00	0.00
Purchases	10,945.21	0.00	16,112.10	0.00	0.00	0.00	188,213.74	0.00	146,971.86	0.00	0.00	0.00
Ending Inventory	13,111.73	0.00	-175,586.04	0.00	0.00	0.00	44,273.15	0.00	-341,024.98	0.00	0.00	0.00
Cost of Sales	28,994.90	0.00	26,259.20	0.00	0.00	0.00	228,430.54	0.00	368,835.77	0.00	0.00	0.00
Sales	34,858.96	0.00	33,943.72	0.00	0.00	0.00	273,002.42	0.00	436,824.68	0.00	0.00	0.00
Gross Margin	5,864.06	16.82	7,684.52	22.63	0.00	22.63	44,571.88	16.32	67,988.91	15.56	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
CHEMICAL SALES												
Beginning Inventory	53,527.97	0.00	60,051.87	0.00	0.00	0.00	53,527.97	0.00	60,051.87	0.00	0.00	0.00
Purchases	2,862.74	0.00	-2,188.00	0.00	0.00	0.00	137,682.50	0.00	144,139.38	0.00	0.00	0.00
Ending Inventory	53,169.69	0.00	51,573.32	0.00	0.00	0.00	106,697.66	0.00	111,625.19	0.00	0.00	0.00
Cost of Sales	3,221.02	0.00	6,290.55	0.00	0.00	0.00	132,059.98	0.00	146,448.77	0.00	0.00	0.00
Sales	5,051.65	0.00	8,440.96	0.00	0.00	0.00	210,923.40	0.00	206,103.22	0.00	0.00	0.00
Gross Margin	1,830.63	36.23	2,150.41	25.47	0.00	25.47	78,863.42	37.38	59,654.45	28.94	0.00	0.00
SHOP SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	3,220.00	0.00	4,678.36	0.00	0.00	0.00	23,445.83	0.00	26,490.06	0.00	0.00	0.00
Gross Margin	3,220.00	100.00	4,678.36	100.00	0.00	100.00	23,445.83	100.00	26,490.06	100.00	0.00	0.00
MILL SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	2,163.00	0.00	2,260.00	0.00	0.00	0.00	16,154.68	0.00	17,563.91	0.00	0.00	0.00
Gross Margin	2,163.00	100.00	2,260.00	100.00	0.00	100.00	16,154.68	100.00	17,563.91	100.00	0.00	0.00
STORAGE SALES												
Sales	1,369.00	0.00	918.00	0.00	0.00	0.00	16,039.00	0.00	12,995.00	0.00	0.00	0.00
Gross Margin	1,369.00	100.00	918.00	100.00	0.00	100.00	16,039.00	100.00	12,995.00	100.00	0.00	0.00
SPRAYING SALES												
Sales	4,439.85	0.00	2,910.60	0.00	0.00	0.00	99,931.90	0.00	97,556.03	0.00	0.00	0.00
Gross Margin	4,439.85	100.00	2,910.60	100.00	0.00	100.00	99,931.90	100.00	97,556.03	100.00	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 8 August Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DRYING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	450.00	0.00	0.00	0.00	5,711.60	0.00	450.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	450.00	100.00	0.00	100.00	5,711.60	100.00	450.00	100.00	0.00	0.00
SPREADER RENTAL												
Sales	-4,617.00	0.00	330.00	0.00	0.00	0.00	11,437.50	0.00	16,243.50	0.00	0.00	0.00
Gross Margin	-4,617.00	-100.00	330.00	100.00	0.00	100.00	11,437.50	100.00	16,243.50	100.00	0.00	0.00
HAULING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	4,640.00	0.00	3,240.00	0.00	0.00	0.00	32,426.20	0.00	29,680.00	0.00	0.00	0.00
Gross Margin	4,640.00	100.00	3,240.00	100.00	0.00	100.00	32,426.20	100.00	29,680.00	100.00	0.00	0.00
GROCERY SALES												
Beginning Inventory	156,122.89	0.00	135,133.60	0.00	0.00	0.00	156,122.89	0.00	135,133.60	0.00	0.00	0.00
Purchases	92,897.49	0.00	107,655.73	0.00	0.00	0.00	630,830.34	0.00	638,101.82	0.00	0.00	0.00
Ending Inventory	154,517.70	0.00	153,907.56	0.00	0.00	0.00	310,640.59	0.00	289,041.16	0.00	0.00	0.00
Cost of Sales	94,502.68	0.00	88,881.77	0.00	0.00	0.00	630,134.46	0.00	620,473.48	0.00	0.00	0.00
Sales	135,003.83	0.00	126,973.95	0.00	0.00	0.00	894,414.74	0.00	886,390.68	0.00	0.00	0.00
Gross Margin	40,501.15	30.00	38,092.18	29.99	0.00	29.99	264,280.28	29.54	265,917.20	29.99	0.00	0.00
DNR SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	8,421.83	0.00	9,856.67	0.00	0.00	0.00	107,323.73	0.00	118,051.44	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	8,421.83	0.00	9,856.67	0.00	0.00	0.00	107,323.73	0.00	118,051.44	0.00	0.00	0.00
Sales	8,985.99	0.00	10,267.03	0.00	0.00	0.00	113,582.86	0.00	123,464.02	0.00	0.00	0.00
Gross Margin	564.16	6.27	410.36	3.99	0.00	3.99	6,259.13	5.51	5,412.58	4.38	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
LOTTERY SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	50,237.02	0.00	69,849.20	0.00	0.00	0.00	408,243.52	0.00	460,659.86	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	50,237.02	0.00	69,849.20	0.00	0.00	0.00	408,243.52	0.00	460,659.86	0.00	0.00	0.00
Sales	49,055.00	0.00	69,854.39	0.00	0.00	0.00	422,902.00	0.00	485,058.12	0.00	0.00	0.00
Gross Margin	-1,182.02	-2.40	5.19	0.00	0.00	0.00	14,658.48	3.46	24,398.26	5.02	0.00	0.00
BEER & WINE SALES												
Beginning Inventory	30,352.40	0.00	24,187.07	0.00	0.00	0.00	30,352.40	0.00	24,187.07	0.00	0.00	0.00
Purchases	35,458.53	0.00	37,404.83	0.00	0.00	0.00	253,657.90	0.00	247,255.45	0.00	0.00	0.00
Ending Inventory	28,176.18	0.00	29,629.30	0.00	0.00	0.00	58,528.58	0.00	53,816.37	0.00	0.00	0.00
Cost of Sales	37,634.75	0.00	31,962.60	0.00	0.00	0.00	246,171.35	0.00	246,326.08	0.00	0.00	0.00
Sales	45,896.04	0.00	38,978.79	0.00	0.00	0.00	301,110.36	0.00	300,397.68	0.00	0.00	0.00
Gross Margin	8,261.29	18.00	7,016.19	18.00	0.00	18.00	54,939.01	18.24	54,071.60	18.00	0.00	0.00
LIQUOR SALES												
Beginning Inventory	26,340.95	0.00	31,362.98	0.00	0.00	0.00	26,340.95	0.00	31,362.98	0.00	0.00	0.00
Purchases	15,948.83	0.00	18,558.59	0.00	0.00	0.00	118,989.79	0.00	111,106.08	0.00	0.00	0.00
Ending Inventory	25,863.34	0.00	34,796.14	0.00	0.00	0.00	52,204.29	0.00	66,159.12	0.00	0.00	0.00
Cost of Sales	16,426.44	0.00	15,125.43	0.00	0.00	0.00	119,856.29	0.00	111,110.43	0.00	0.00	0.00
Sales	19,790.89	0.00	18,223.41	0.00	0.00	0.00	148,729.06	0.00	133,867.98	0.00	0.00	0.00
Gross Margin	3,364.45	16.99	3,097.98	17.00	0.00	17.00	28,872.77	19.41	22,757.55	16.99	0.00	0.00
CIGARETTE SALES												
Beginning Inventory	137,545.79	0.00	111,807.97	0.00	0.00	0.00	137,545.79	0.00	111,807.97	0.00	0.00	0.00
Purchases	121,491.11	0.00	144,337.47	0.00	0.00	0.00	892,118.81	0.00	865,340.30	0.00	0.00	0.00
Ending Inventory	138,143.42	0.00	134,323.35	0.00	0.00	0.00	275,689.21	0.00	246,131.32	0.00	0.00	0.00
Cost of Sales	120,893.48	0.00	121,822.09	0.00	0.00	0.00	875,230.91	0.00	831,544.04	0.00	0.00	0.00
Sales	137,378.96	0.00	138,434.20	0.00	0.00	0.00	1,003,068.65	0.00	944,936.39	0.00	0.00	0.00
Gross Margin	16,485.48	12.00	16,612.11	12.00	0.00	12.00	127,837.74	12.74	113,392.35	11.99	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DELI												
Beginning Inventory	33,987.50	0.00	19,587.17	0.00	0.00	0.00	33,987.50	0.00	19,587.17	0.00	0.00	0.00
Purchases	53,893.76	0.00	57,288.19	0.00	0.00	0.00	414,017.83	0.00	402,173.71	0.00	0.00	0.00
Ending Inventory	31,655.51	0.00	26,512.94	0.00	0.00	0.00	65,643.01	0.00	46,100.11	0.00	0.00	0.00
Cost of Sales	56,225.75	0.00	50,362.42	0.00	0.00	0.00	403,761.75	0.00	403,833.57	0.00	0.00	0.00
Sales	86,613.18	0.00	82,337.90	0.00	0.00	0.00	610,527.29	0.00	535,610.07	0.00	0.00	0.00
Gross Margin	30,387.43	35.08	31,975.48	38.83	0.00	38.83	206,765.54	33.86	131,776.50	24.60	0.00	0.00
LP SERVICE LABOR												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	4,982.38	0.00	969.00	0.00	0.00	0.00	11,863.38	0.00	5,122.00	0.00	0.00	0.00
Gross Margin	4,982.38	100.00	969.00	100.00	0.00	100.00	11,863.38	100.00	5,122.00	100.00	0.00	0.00
CONTRACT FEE LP												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	2,125.00	0.00	2,225.00	0.00	0.00	0.00	2,175.00	0.00	2,525.00	0.00	0.00	0.00
Gross Margin	2,125.00	100.00	2,225.00	100.00	0.00	100.00	2,175.00	100.00	2,525.00	100.00	0.00	0.00
Total Beginning Inventory	1,417,959.63	0.00	1,139,245.36	0.00	0.00	0.00	1,417,959.63	0.00	1,139,245.36	0.00	0.00	0.00
Total Purchases	1,152,661.64	0.00	1,244,270.13	0.00	0.00	0.00	8,759,978.36	0.00	9,293,559.01	0.00	0.00	0.00
Total Ending Inventory	1,457,042.89	0.00	1,218,062.46	0.00	0.00	0.00	2,875,002.52	0.00	2,357,307.82	0.00	0.00	0.00
Total Cost of Sales	1,113,578.38	0.00	1,165,453.03	0.00	0.00	0.00	8,774,264.56	0.00	9,590,922.28	0.00	0.00	0.00
Total Sales	1,409,067.68	0.00	1,460,421.65	0.00	0.00	0.00	11,083,026.26	0.00	11,890,517.40	0.00	0.00	0.00
Total Gross Margin	295,489.30	20.97	294,968.62	20.19	0.00	20.19	2,308,761.70	20.83	2,299,595.12	19.33	0.00	0.00